CLAY CALDWELL
REALTOR
ANTIOCH TEAM | Better Homes and Gardens Real Estate | Kenney & Company

PIKES PEAK REGION

Real Estate Update

November 2026

THIS OCTOBER

Always learning.

Buffini Leadership Conference
Dallas

The Better Retreat
Las Vegas

Empire Title Economic Forecast
Colorado Springs

Classes, research and events all year, so my advice stays current and local.

My learning. Your benefit.



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01 · BUFFINI LEADERSHIP

Your move, made easier: 5 steps

I spent two days in Dallas at the Buffini Leadership Conference, learning from Brian Buffini, Horst Schulze, who co-founded the Ritz-Carlton, and Juliet Funt. **Five steps you can take now, from your must-haves to the questions to ask any agent.** Scan to get them free.

Source: Buffini Leadership Conference, Dallas, Oct 14-15, 2026.

SCAN ME ▶
GET YOUR 5 STEPS, FREE

02 · BETTER RETREAT

Pricing right: what to do first

At The Better Retreat in Las Vegas, the numbers showed Colorado listings about 42% above 2019 and about 43% of homes nationwide with a price cut. **Selling or buying, here's your first move.** Scan to see it.

Source: The Better Retreat, Las Vegas, Oct 19-22; slides as shown.

SCAN ME ▶
GET YOUR FIRST MOVE

03 · EMPIRE TITLE

Colorado is changing: your next steps

At Empire Title's Economic Forecast, I heard Colorado Springs home sales are about 27% below 2019, while prices are up about 2%. **Slower means preparation matters more.** Colorado law now requires a written agreement before I work with a buyer. Scan for your next steps.

Source: Empire Title 5th Annual Economic Forecast; slides as shown.

SCAN ME ▶
SEE YOUR NEXT STEPS

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